

What is Supplemental Money Earning?

Supplemental Money Earning activities are all money-earning activities that girls participate in other than the Fall Product and Girl Scout Cookie Programs to support Girl Scout activities. Additional Money Earning events should be an experience that gives girls the opportunity to develop self-confidence and to practice and develop skills in goal-setting, budgeting, marketing, and customer relations. Read the GSWCF and GSUSA policies and standards in Volunteer Essentials regarding money earning online at: www.gswcf.org/volunteeresentials

- Money-earning activities need to be age appropriate, suited to the abilities of the girls, be agreed upon by the girls as part of their overall budget and be consistent with the goals and standards of Girl Scouting as presented in Volunteer Essentials and the Blue Book of Basic Documents.
- The Girl Scout Cookie Program and Fall Product Program are the primary money-earning activities in which girls can participate.
- Troops or groups requesting a supplemental money-earning project must participate in both council sponsored product programs in order to request a supplemental money earning activity as these programs promote and educate girls in financial literacy and money management. The troop or group may plan or hold money earning events at any time of the year; however it may not compete with the Girl Scout Cookie Program or other council product programs.
- Supplemental Earning Forms must be **submitted a minimum 4 weeks prior** to the money earning event. Projects may not be approved if they conflict with existing council wide events, policies or procedures on money-earning activities. Forms are attached to this document.
- The Service Unit Troop Consultant &/or Service Unit team will verify participation in product sales and ensure there are not conflicts with service unit or council events. Once the request has been reviewed, you will be notified of the approval decision by the Troop Consultant/Service Unit team. If any part of the project does not meet guidelines, you will be notified by the Troop Consultant/service unit. All money earned from supplemental money-earning projects must be recorded on the troop finance report. (If Troop Consultant is involved with the money earning activity, a service unit team member will review the request.)
- It is recommended that a troop/group has no more than one money-earning project a year (in addition to the council-sponsored product programs) unless it is raising money for a Take Action project or to go to Juliette Low's Birthplace in Savannah, a World Center, or another major trip with a defined purpose and budget.
- Girl Scouts discourages the use of games of chance. Any activity which could be considered a game of chance (raffles, contests, bingo) must be approved by council and be in compliance with all local and state laws.
- Girl Scout Blue Book policy forbids girls from the direct solicitation of cash.
- The Girl Scout trademark may not be used to increase revenue for another business (including in-home demonstration parties). Any business using the Girl Scout trademark must seek authorization from GSUSA.

Money Donations to Others

- Girls CANNOT donate money, raise money, ask for money or do a money earning activity for another organization or person as a Girl Scout. Example: Girls can't have a bake sale and tell people that they are giving the proceeds to a homeless shelter for meals, ask for pledges for a walk-a-thon to benefit breast cancer research, or hold a benefit dance to raise money for Sally's kidney operation.
- Troops CAN hold a money earning activity or ask for money from businesses/people in which the money goes towards a troop service or Take Action project. The money may go towards purchasing materials to support the project or materials to donate to a cause. However, the troops must have council permission for any Supplemental Earning (see above).

Supplemental Earning Ideas

Reminder: All Girl Scout activities must meet Safety Activity Checkpoints and Volunteer Essentials guidelines and be approved by Troop Consultant/Service Unit team.

- Provide childcare at special events during the holiday season or community events. (Be sure to have an adult or girl trained in First Aid/CPR present.)
- Recycle aluminum cans. (How about a community can-a-thon? Involve small businesses as well as families.)
- Host a Girl Scout event: Daddy daughter dance, Barn dance, Juliette Gordon Low birthday bash
- Put on a gigantic garage sale
- Have a bake sale
- Offer clown activities and face painting at family events or malls
- Wrap gift packages
- Provide classroom or home birthday parties on order
- Have a dog wash, car wash, or window wash
- Create jewelry, accessories or crafts and sell them at a local fair, to friends or neighbors
- Pet walking and pet care
- Babysitting
- Lawn mowing, leaf raking
- Recycling
- Tutoring younger kids
- Providing respite care for family caregivers
- Refereeing sports games
- Creating hand-made greeting cards
- Providing a calligraphy service for addresses on special invitations
- Provide holiday decorating services
- Teach dance, sewing or other activity



SUPPLEMENTAL MONEY-EARNING PERMISSION REQUEST - Troops/Groups

This form is to be used when a troop/group plans a supplemental money-earning project to help finance a trip or major project. All request forms should be submitted to your **Troop Consultant** and/or **Service Unit Team**. **This form must be submitted for approval a minimum of 4 weeks prior to the project. Troops must participate in both council product sales programs (Fall Product and Cookie Sales) in order to conduct supplemental money earning projects.**

Troop/Group # _____ Program Age Level ___ Br ___ Jr ___ Ca ___ Sr ___ Am Date _____
 Troop Leader's Name _____ Service Unit _____
 Telephone# Day(____) _____ Evening(____) _____ Email _____

Describe the Program Activity for which additional funds are needed. If funds are for a planned trip, include the trip destination and planned date: _____

Note: Supplemental money earning projects that conflict with product sales are not allowed.

Projected Money Earning Project: _____ Proposed Date _____
 (Use back if more space is needed)

1. PROJECTED TROOP/GROUP INCOME:

Money Earning Activity: Estimated Income	Actual Income
_____ \$ _____	\$ _____
_____ \$ _____	\$ _____
_____ \$ _____	\$ _____
Fall Product Sale \$ _____	\$ _____
Cookie Program \$ _____	\$ _____
Troop Dues \$ _____	\$ _____
TOTALS \$ _____	\$ _____

2. PROJECTED MONEY-EARNING PROJECT EXPENSES:

Specific Expenses- Describe:	Estimated Cost
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
TOTALS	\$ _____

PROJECTED MONEY-EARNING PROJECT EXPENSES TOTAL \$ _____

PROJECTED TROOP/GROUP INCOME TOTAL \$ _____

3. TOTAL ANTICIPATED PROFIT \$ _____
 (Income less expenses)

We have read the Girl Scouts of West Central Florida policies and standards in *Volunteer Essentials*, Managing Group Finances. We have discussed our money-earning activity plan with the parents/guardians in our troop and have secured their support for these activities. We acknowledge that the sale of non- Girl Scout manufactured items is prohibited and that troops/groups must participate in both Council product programs in order to conduct supplemental money-earning projects.

Troop/Group Girl Rep. signature _____ **Date** _____ **Troop/Group Adult signature** _____ **Date** _____
 _____ **Position** _____

For Troop Consultant Use

Money-Earning Project Approved _____ Money-Earning Project Not-Approved _____ Date _____
 If not approved, the reasons are _____
 _____ Troop Consultant _____

ACTIVITY BUDGET FORM

(for girls' planning purposes)

Activity: _____

Income from	Details	Amount

Total income: _____

Expense Item	Details	Amount

Total expenses: _____